



Chamber CHATTER

355 Gellert Boulevard, Suite 138, Daly City, CA 94015 | (650) 755-3900 | dalycity-colmachamber.org

FALL 2016

DALY CITY / COLMA CHAMBER THE UNIFIED VOICE OF BUSINESS.

By: **Georgette Sarles**, President and CEO Daly City/Colma Chamber of Commerce georgettesarles@gmail.com (650) 755-4080

A snapshot of our journey in the last six decades has been a story of relationship building, innovation, excellence, strategic information and events, as we expand and diversify our tools to support and help grow business. While meeting and speaking with many businesses in Colma and Daly City, I feel the pace of change increasing. Our diverse and fast growing population is generating increased demands for service and goods. Communicating and connecting with the use of technology is reshaping the way we communicate, connect, and engage in commerce. True inspiration by commitment from our members, clearly demonstrates their effort towards making the environmental footprint smaller, while expanding

the important growth of business. Today, in order for business to succeed, a re-imagining of how to provide goods, food, services, infrastructure, transportation, and health care in our rapidly changing world, must be first and foremost.

This year, as in past years, your chamber is working hard to promote business to balance prosperity, education, and quality of life. We do this through Member Services, Education, Economic Vitality, and Advocacy.

- **Member Services** – Members meet, network and share opportunities together at events that include community events, business events and playing

>>>Unified Voice of Business, continues on p. 5



Businesses gathered together on November 18, 2016 to Bowl for Turkeys. We networked, bowled and had fun.

Daly City/Colma Chamber of Commerce | 355 Gellert Blvd., Ste. 138, Daly City, CA 94015
phone: (650)755-3900 | e-mail: staff@dalycity-colmachamber.org | website: www.dalycity-colmachamber.org
Chamber Chatter Newsletter - Now Available On-Line and In-Print ... Call the Chamber for Details.

NEW MEMBERS

SUMMER 2016 – FALL 2016

BLC General Contractors Inc.
Bread Basket Bakery
Daly City Baseball Association
Daly City Meditation
Dave and Buster's
Hauling Services
Physique Magnifique
Right At Home
RxLife Health Inc.
Towing Leader
World Financial Group- FT

MISSION STATEMENT

The role of the Daly City/Colma Chamber of Commerce shall be to encourage business development and networking, providing members with useful information and services. The Chamber shall take a leadership role in promoting economic, professional, commercial and civic vitality for our communities, while seeking to preserve the unique qualities that are good for business and make Daly City and Colma very special places to live, work and do business.

RENEWING MEMBERS

RENEWING MEMBERS YEAR JOINED

Affinion Group.....2015
Buffalo Wild Wings2012
CG Moving Company.....2015
Classic Bowling Center.....2005
Commerce Holding Company..1993
Cypress Abbey Co.
DBA Cypress Golf1979
Duggan's Serra Mortuary1975
Falcon Associates, Inc.2002
First National Bank.....2004
Home Instead Senior Care.....2014
IHOP - Daly City.....2015
Kaiser Permanente1998
Renaissance
Entrepreneurship Center...2012
Seton Medical Center.....1975
SFVMG Inc. DBA NoCal
Veterinary Emergency
Specialty Hospital.....2013
Veterans of Foreign Wars Post #8750
Daly City2014
Wave Broadband2000
West Bay Nephrology
Associates.....2011

BOARD OF DIRECTORS

PRESIDENT / CEO
GEORGETTE SARLES
GEORGETTE'S OF WESTLAKE

1ST VICE PRESIDENT / CFO

MANNY REBURIANO
ALLSTATE INSURANCE

2ND VICE PRESIDENT
ROSS SIT
REALTY ONE GROUP ALLIANCE

SECRETARY
REBECCA HUSTED
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REAL ESTATE*

IMMEDIATE PAST PRESIDENT
JOHN HUI
COLDWELL BANKER

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COMCAST BUSINESS

MATTHEW DEVINCENZI
CLASSIC BOWLING CENTER

STEVE HOUSE
WILD BUFFALO WINGS

MARIANA LANDEROS
HAMPTON INN BY HILTON

DAISY LI
MOONSTAR SEAFOOD BUFFET

LIZETTE TRAN
SAN MATEO CREDIT UNION

MARIE VILLAROSA
SERRAMONTE CENTER

EX-OFFICIO
Adrienne J. Tissier

DIRECTOR EMERITUS
ALBERT TEGLIA
ANTHONY ZIDICH

CHAMBER STAFF

FELICIA LEONG
SALES DIRECTOR

CECE BARROS
CHAMBER ASSISTANT

ALISON WILSON
PHOTOGRAPHER, IT CONSULTANT

MARK YOUR CALENDAR - JOIN US !*

DAVE & BUSTER'S

GRAND OPENING
RIBBON CUTTING
DECEMBER 15TH -
10:30 A.M.
Serramonte Center
130 Serramonte Center
Daly City 94015

ANNUAL HOLIDAY SOIREE
63RD CYPRESS BUSINESS AWARDS
& INSTALLATION CEREMONY
THURSDAY, DECEMBER 15TH, 2016
5:00 P.M. TO 9:30 P.M.
LAKE MERCED GOLF CLUB
2300 JUNIPERO SERRA BOULEVARD, DALY CITY, CA 94015



STATE OF OUR CITIES ADDRESS

JANUARY 26TH, 2017
11:30 A.M. TO 1:30 P.M.
COLMA COMMUNITY CENTER
1520 HILLSIDE BOULEVARD
COLMA, CA 94014



MAJOR EMPLOYERS BREAKFAST BUSINESS SPEAK EASY

FEBRUARY 23RD, 2017
8:30 A.M. – 11:00 A.M.

RENE'S FINE DINING AT LUCKY CHANCES
1700 Hillside Boulevard
Colma, CA 94014

CRAB FEED SCHOLARSHIP FUNDRAISER DINNER

MARCH 16TH, 2017
5:30 P.M. – 8:00 P.M.

Colma Community Center
1520 Hillside Blvd.
Colma, CA 94014

Check out the Daly City /Colma Chamber Website www.dalycity-colmachamber.org for more information, dates plus photographs of past events. * All dates subject to change.



MEMBERS TO MEMBERS

A benefit of membership is being featured in the Member to Members Column. The Daly City/Colma Chamber of Commerce encourages business development and networking, provides members with useful information and services to maintain economic vitality and quality of life.

The Bread Basket Bakery – Filipino Favorites = Food, Family, Community

By: Lisa Cavan, The Bread Basket Bakery, breadbasket@sbcglobal.net (650) 994-7741

THE BREAD BASKET
Bakery

The Bread Basket Bakery
Local Bakery Owner Lisa Cavan
7099 Mission Street
Daly City, CA 94015
(650) 994-7741
breadbasket@sbcglobal.net
www.breadbasketca.com

WHAT TO KNOW ABOUT FILIPINO FOOD AND CULTURE.

Did you know Filipino Americans make up the 2nd largest Asian group in the U.S.? They are known to be social and hospitable. They love to host parties, they love their food and introducing it to their friends.

WHAT TO TRY?

Filipino foods are not exclusive to Filipinos. *It's been called the Original Fusion.*

>> Members to Members, continues on p. 5



Maria Villaruel
Daly City Baseball Association
(DCBA)
Daly City CA 94014
(650) 307-3434
www.dcbasports.com

YOUTH BASEBALL IN DALY CITY

By: Maria Villaruel, Daly City Baseball Association (DCBA) (650) 307-3434

Daly City Baseball Association (DCBA) is a non-profit organization that provides affordable baseball instruction to elementary school age children from 9-13 years in the Daly City community. Not only do we teach the rules and mechanics of baseball but children also learn valuable life lessons like the importance of teamwork, leadership,

responsibility, while also gaining self-confidence. Baseball is also a great form of physical activity!

Spring 2017 season is around the corner and we are currently accepting applications. Baseball practice will start in mid-February and are held after school in the Daly City area. Registration for the season is \$125 and includes a baseball cap and jersey.

If you are interested in learning to play baseball, making new friends, and having fun, please go to our website to sign up www.dcbasports.com

For questions please call (650) 307-3434

CHAIRMAN'S CIRCLE

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Contact:
Marie Villarosa
(415) 799-2100
mvillarosa@equityone.com

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SERRAMONTECENTER.COM



MEMBERS TO MEMBERS

>> The Bread Basket continued from p. 3

Filipino bread is different yet so simple. *Pan de Sal* is a favorite among the young and old. We call it a dinner roll, but it can be a breakfast roll or a sandwich roll. *Pan de Leche* is a sweeter roll. They go with anything and they're perfect plain or lightly toasted.

In addition to bread, we have popular treats and desserts showcasing the wonderful flavors of the Philippines:

- Ube (OO-bay) is a Sweet Purple Yam
- Sweet Sticky Rice
- Coconut
- Cassava
- Banana, Pineapple, Mango

WHO WE ARE

The Bread Basket Bakery has been around since 1977. We are family owned and operated, and proud of our Daly City roots. And we pride ourselves in bringing our Filipino values, experience, and passion to everything we make.



Many of our customers have been coming to us since they were kids or have Filipino friends who introduced them to our products, which they now love. We have a diverse following and appeal. We were the first Filipino bakery in major grocery stores around the Bay, and we also do special orders, like cupcakes, for restaurants and school events.

Despite our success, we never forget the individuals and families that bring our products home. We're proud to be included on their table, so we bake Quality and Value into every product that we make. Why? Because you are our customers, and because you're part of the family.

Please visit The Bread Basket Bakery 7099 Mission St, Daly City, CA 94014. They are on the web www.breadbasketca.com, phone (650) 994-7741, e-mail breadbasket@sbcglobal.net. Hours of operations are 6:30 AM - 5:30 PM Monday through Sunday, 7 days a week. Stop by and say hello.

>> Unified Voice of Business continued from p. 1

together; Our monthly newspaper – the Chatter, member directory, and well used Web site.

- **Education** – Provides information on leadership and management skills, one-on-one help with basic business skills and resources to help chamber members stay in business through prosperous and challenging times. At the Employers Breakfast and Speakeasy our members have an opportunity to meet with their peers and share their ideas and enthusiasm. Once a year we provide \$40,000 in scholarship awards to deserving high school seniors.

- **Economic Vitality** – Our Board of Directors are volunteers from our business community. Your chamber excels in building partnerships with local government, educational groups, and business organizations. We are asked routinely for solutions on helping to answer problems, connecting with other businesses for goods, services and products, smoothing relations to providing advice on helping members business projects.

- **Advocacy** – We work hard to develop and maintain cooperative and productive relationships with city, county, state, and federal representatives. We are the unified voice of business.

>> Unified for Business, continues on p. 14

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GEGA - 002963; 000530



Daly City/Colma Chamber of Commerce presents

STATE OF OUR CITIES ADDRESS



With Special Guest Speakers
Thursday, January 26, 2017
11:30 a.m. – 1:30 p.m.
Colma Community Center
1520 Hillside Blvd., Colma, CA 94014

Mayors of Colma and Daly City give an update on the various conditions and progressions that have and will impact each city. Get involved and gain awareness on the issues that affect your community, your business, and daily lives.

Please R.S.V.P. by detaching and sending this portion to
Daly City-Colma Chamber of Commerce
355 Gellert Boulevard, Suite 138, Daly City, CA 94015
p. 650-755-3900 f. 650-755-5160 e. staff@dalycity-colmachamber.org
Luncheon to follow

NAME: _____

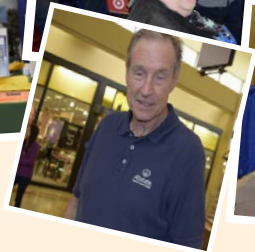
COMPANY _____ PHONE _____

E-MAIL _____ FAX: _____

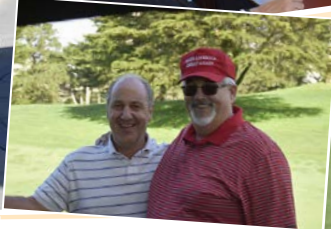
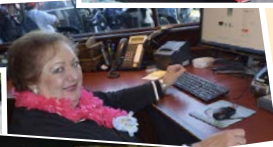
Daly City / Colma Chamber of Commerce Photo Gallery

Photos can be found at http://www.dalycity-colmachamber.org/Photo_Gallery.php

BUSINESS TO CONSUMERS SHOWCASE SEPTEMBER 10TH, 2016



ALOHA GOLF OCTOBER 17TH, 2016



HALLOWEEN SPOOK PARADE & COSTUME CONTEST
OCTOBER 31ST, 2016



BOWLING FOR TURKEYS
NOVEMBER 18TH, 2016





Colma / Daly City Chamber of Commerce
& Lucky Chances Casino Presents

**MAJOR
EMPLOYERS
BREAKFAST**
Business Speak Easy

Friday, February 23, 2017

8:30 a.m. — 11:00 a.m.

**Rene's Fine Dining at Lucky Chances Casino
1700 Hillside Blvd. Colma, CA 94014**

**Please return RSVP to Colma/Daly City Chamber of Commerce
355 Gellert Blvd, Suite 138, Daly City, CA 94015 or
fax to (650) 755-5160.**

Name _____

Company _____

Number of Guest(s) _____

E-mail _____

Phone Number _____

Presented by



LUCKY CHANCES
Casino & Fine Dining



Bring Your Business Card for Drawing

Any questions please call or e-mail: (650) 755-3900 staff@dalycity-colmachamber.org





Discover new business opportunities!



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www.dalycity-colmachamber.org

Daly City-Colma Chamber of Commerce

355 Gellert Blvd., Suite 138 • Daly City, CA 94015 • (650) 755-3900 • E-mail: flcong@dalycity-colmachamber.org

APPLICATION FOR MEMBERSHIP

Company Name: _____ Business Type: _____

Address: _____ City: _____ Zip Code: _____

Contact: _____ Title: _____ No. of Employees: _____

Phone: _____ Fax: _____ Email: _____

Website: _____

I hereby subscribe, as the annual dues, the amount of **\$99.00** for the purpose of underwriting the activities of the Daly City-Colma Chamber of Commerce. I understand that this is a special introductory rate with a 2 year commitment. I will be billed for the second year at standard membership rates. Dues are subject to approval of the Board of Directors and may be a TAX DEDUCTABLE item. **Membership shall be continuous unless cancelled by written resignation.**

Signature: _____ Date: _____

DCCCC/09



Whatever you need, we'll handle it from here.

Every step (and pickup) of the way.

Did you know that the State is requiring businesses to recycle their yard trimmings and food scraps starting in April 2017? As your community partner, Republic Services is here to help our Daly City, Colma and Broadmoor businesses understand the regulations – and compliance is easy with our new expanded Commercial Compost Collection Program!



We'll handle it from here.™



RepublicServicesDalyCity.com • 650-756-1130



MEMBERS TO MEMBERS



915 Junipero Serra Blvd
Colma, CA 94014
(650) 757-0196

Happy Holidays!

By: Ben Bongers, *BevMo! 915 Junipero Serra Blvd Colma, CA 94014 (650) 757-0196, Benbongers@yahoo.com*



Tis the season for gifting!!

No matter who you are, the holidays are a time of presents. But when it comes to wine, it becomes a delicate balancing act of taste, status, and price. Not to worry! I can guide you through the dark maze of despair with a few easy pointers.

First – How much do you want to spend? Many people want a \$500.00 wine for \$20.00, which is impossible. So, be practical. Come up with a budget. That way you have an idea if you're looking for a Napa Cab or a French Bordeaux.

Second – Whom are you buying for, and what's their taste? What your neighbor likes will be different than what your doctor likes. How do you find out their like? Ask. You can ask their wife/husband/girl-/boy-friend.

You can ask their kids, or possibly them... "Hey! What are your favorite three wines?" Wouldn't you rather give something they like?

Third – Are you drinking it with them or are they having it by themselves? If you're buying for you to drink as well, try to find something that you already know you like - and be ready to tell them why you like it. If you know their tastes are different than yours, refer to the "Second" answer (above) and gather all the information you can. Then, seek a professional cork dork.

Forth – After you have all the information, ask someone who knows wine to help you pick the right one. Even if the person you're giving to likes a \$70.00 wine, and you have \$20.00 - an experienced sommelier will have something your giftee will love.

Happy Holidays From Ben!

Right At Home of Burlingame

By: Daniel Bishop, *Right At Home of Burlingame, dbishop@bestbaycare.com (650) 373-2101*

Right at Home of Burlingame is a fully licensed, bonded and insured home care agency, that provides in home care and assistance, for Seniors who wish to stay in the comfort of their own homes.

Our territory extends from the Burlingame, Hillsborough area all the way up to, and through San Francisco, as well as the Pacifica and Half Moon Bay area.

I would like to introduce *Teresa Bernardino*.

Teresa is our Office Care Coordinator. She handles everything from interviews, hiring, and orientation, to scheduling and coordinating care for our clients.

OUR CAREGIVERS

Our Caregivers are the heart of our care staff, which combines to provide the highest quality of care on a consistent basis. They are the right people to deliver the care, as they want more than a job. They want to make a difference in the lives of those in their care.

SELECTION

To help insure that the people we employ meet our high standards, we have a rigorous selection process.

Before Caregivers can become employed with **Right at Home** they go through:

- Reference Checks
- Background Clearance



Daniel Bishop
Right At Home of Burlingame
(650) 373-2101
dbishop@bestbaycare.com
www.bestbaycare.com

- Personal Interviews
- Competency Testing
- Health Screen
- Registered Caregiver with the Home Care Registry

Once selected, all Caregivers go through a comprehensive orientation process that educates them on our policies and procedures, and we provide them with ongoing online training courses as well.

MEMBERS TO MEMBERS

REBECCA Says.....

Regular Real Estate Tips, Tidbits & Resources



By: Rebecca C. Husted, Better Homes and Gardens Real Estate Consultant with Better Homes and Gardens Real Estate, Daly City. E-mail Rebecca@RebeccaHusted.com. Website: www.RebeccaHusted.com (415) 706-4722.

5 Things to Do Now, If You Plan to Sell This Spring

While spring's still an arm's length away, for those who plan to sell their home in spring, it's not too early to start preparing. Below are five tips to tackle now for a smoother sale later.

Start packing. While it may seem crazy to begin packing your home before it's sold, take advantage of cooler, damper climates outside by staying inside & organizing. While you may not want to begin boxing items you plan on moving, you can definitely begin tossing old items. Go through closets, medicine cabinets, basement & attic storage spaces to make piles to donate and toss, so that by the time your selling season arrives, you'll have purged all non-essentials.

Start staging. A staged home is neat, clutter-free and void of personal mementos. While there's no need to take down the family photos just yet, clearing out clutter can often be an overwhelming process, so allotting yourself a long amount of time is ideal.

Make a maintenance list. Walk through and around your house and try to view it with fresh eyes. Are your front steps rotting? Missing roof shingles? Old water stain on the ceiling? Make a list of these pre-sale to-do's and start to tackle them one by one.

Check your systems. Is your heating & ventilation up to snuff? Take time to change necessary filters and ensure all is in good standing order. While you're at it, check your plumbing, check the water heater is raised & strapped, smoke alarm/carbon monoxide detectors are installed and working to make sure everything is good to go when it comes time to sell.

Make a plan for curb appeal. Spring is a fantastic time for curb appeal. Take a tour of your front yard and devise a plan of attack. Neatened garden beds, a fresh coat of paint on the front door, and even a small outdoor seating area can all make a huge difference to your would-be buyers.

As a Member of the Top 5 in Real Estate Network®, I have a wealth of real estate and homeownership information that may be of help to you. Feel free to contact me any time to learn more about this important information, and be sure to forward this article on to any friends or family that may be interested as well.

>> Unified Voice of Business continued from p. 5

Yes, 2016 is flying by, with some great achievements. We had more than 4,000 attendees at our sponsored 2016 business and community events to grow their businesses and bottom-line. We truly are a positive influential force for the Daly City and Colma business community. Your chamber is and continues to be a useful and vibrant tool in your hip pocket.

I look forward to 2017 and working with the Board of Directors to continue building on the good work of 60 years of Daly City/Colma Chamber volunteers and staff, maintain the chamber's reputation as the unified voice of business and give our members the best return on their investment – a vibrant business community in the best place to live in the world; Daly City and Colma, California!



Happy 60th Birthday, Daly City/Colma Chamber of Commerce.

Wishing you good business and happy holiday season!

**LIVE/WORK/
SHOP/PLAY...
DALY CITY / COLMA!**

Georgette Sarles, president/CEO of the Daly City/Colma Chamber of Commerce is a real estate investor, community leader, event strategist and proprietor of a successful small business for 50+ years.



The Daly City-Colma Chamber of Commerce
presents
9th Annual - 2017
CRAB FEED
SCHOLARSHIP FUNDRAISER
DINNER



Thursday, March 16, 2017

5:30pm – 8pm

Colma Community Center
1520 Hillside Blvd. Colma

Proceeds support scholarships for our "ACCESS TO HIGHER EDUCATION" program.
Donations for Scholarship Fund most appreciated and gratefully accepted.

\$65 per person or \$650 per table of ten purchased on or before March 6, 2017
Tickets purchased after March 6, 2017 \$75 per person \$750 per table of ten.

Dinner includes, salad, pasta, Crab, bread, wine, and dessert. Great raffle prizes!

NAME: _____
COMPANY: _____
PHONE: (____) _____ EMAIL: _____
 YES, PLEASE SIGN ME UP FOR ____ GUESTS or ____ TABLE
 CHECK VISA MASTERCARD
CARD NO.: _____ EXP.: _____
SIGNATURE: _____ SECURITY CODE: _____

**SEATING
IS LIMITED**

Please reserve your place or table by returning the form with your check or credit card number to:

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355 Gellert Boulevard, Suite 138, Daly City, CA 94015
Phone (650) 755-3900 Fax (650) 755-5160 www.dalycity-colmachamber.org



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Monday - Saturday 10:00 - 7:30
Sunday 11:00 - 7:30

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Seton Medical Center

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