



Chamber CHATTER

355 Gellert Boulevard, Suite 138, Daly City, CA 94015 | (650) 755.3900 | www.dalycity-colmachamber.org

SUMMER 2015

Daly City / Colma Chamber of Commerce

... Opportunity



Georgette Sarles, President/CEO
Daly City/Colma Chamber of
Commerce

We hope that you are enjoying the remaining days of summer, as we see schools starting and work projects commencing! Yes, the fall season is arriving in Daly City and Colma, where both cities are centrally located next to the local, state, nationwide and international transportation hub-SFO.

This is the *ideal location* for business. We are fortunate to have many, fast-paced businesses, small and large, that are willing to share *ideas and visions*. Our Chamber events are the perfect portals for the terrific networking and brain storming, recognized as business in action. They are well attended and yield very productive results. It is certainly gratifying to watch this awesome group assemble and go into action.

During winter and spring your Chamber sponsored, the popular *Major Employer's Breakfast*, with its special, *"Speak Easy"* which included well known speakers on Hot Topics of the Day. The Chamber also hosted, the *State of the Cities Address for 2015*, with both the *Town of Colma Mayor Joanne del Rosario* and *Daly City Mayor Ray Buenaventura*. Next, the *Business*

to Business Extravaganza and Taste of our Cities" filled the interior of Daly City Hall with many business booths, exchanging scintillating conversation on the main floor and delicious food being served upstairs on the third floor. In March, the Chamber presented its annual *"Crab Feed"*, which raised proceeds that were contributed to the *Chamber's Scholarship Foundation* that honors our top achieving high school graduates with scholarships. It is truly amazing to watch this tremendous scholarship presentation, for these young people, who have earned the scholarships, from their achievements, during their high school journey. At this event, *"Access to Higher Education"*, forty (40) exceptional high school seniors are awarded these wonderful scholarships sponsored by the generosity of businesses in Daly City and Colma, through the efforts of the Daly City/Colma Chamber of Commerce.

On September 12th, the Annual 18th *"Business to Consumer Showcase"* arrived at Serramonte Center. This is a day recognized for the opportunities that it brings to everyone. Many local businesses have open booths for the show, and demonstrate their wares, concepts, ideas and so

much more. This show brings many participants and is very popular.

Looking forward, we have a busy fall building business successes and relationships. *"Halloween Spook Parade and Costume Contest"* will be held this year on Friday, October 30th at Serramonte Center; November 2nd will bring the *59th Golf Tournament* at Lake Merced Golf Club; and on November 13th *Bowlers and teams* will gather to bowl at Classic Bowling Center. Our attendees have told us that they value these events, sponsored by the Chamber, as it empowers them to grow their businesses through connections and networking.

Another excellent opportunity, sponsored by our Chamber is the 14th *Annual Leadership Forum*; it promises to be packed again with outstanding speakers, students and an amazing program. This is an exceptional group of classes. An overwhelming demand for participation in our *Leadership Forum*

>> OPPORTUNITY, continues on p.11

NEW MEMBERS

MAY 2015 - AUGUST 2015

DALY CITY FC STRIKERS SOCCER TEAM
 HEALTH PROFESSIONALS
 HOLIDAY INN SFO
 I HOP
 KEDMA CAPITAL
 KRISPY KREME DALY CITY
 LEVIA HEALTH
 MB FINANCIAL RESOURCE CENTER
 CINDY NGAI, NEW YORK LIFE
 PACIFIC SKY DENTAL
 KERI SHEEHAN, PREMIERE FINANCE ALLIANCE
 QUICKEE.CAM
 SETTERARMS, LLC
 STEAK N SHAKE
 T-MOBILE WESTLAKE
 TOP OF THE HILL LAUNDROMAT
 UCSF INSTITUTE FOR HEALTH & AGING

MISSION STATEMENT

The role of the Daly City/Colma Chamber of Commerce shall be to encourage business development and networking, providing members with useful information and services. The Chamber shall take a leadership role in promoting economic, professional, commercial and civic vitality for our communities, while seeking to preserve the unique qualities that are good for business and make Daly City and Colma very special places to live, work and do business.

RENEWING MEMBERS

RENEWING MEMBERS	YEAR JOINED
Achievers Realty Group	2006
Allied Waste	1995
American Cancer Society	2011
Campus Heights Dental.....	2014
Commerce Holding Company.....	1993
Daly City Public Library Associates.....	2012
Falcon Associates, Inc.	2002
Hampton Inn - Daly City.....	2002
Holy Angels School.....	2014
Homewood Suites - Brisbane.....	2014
Jefferson Union High School District.....	1991
Kelly More Paint Company Daly City	2014
Moonstar Upscale Seafood Buffet	2007
NCP College of Nursing.....	2013
Nor Cal Veterinary Hospital.....	2013
North Peninsula Food Pantry.....	1997
Olivet Memorial Park.....	1992
O'Neill Glass, Inc.....	1992
Pacific Gas and Electric Company	1975
Peninsula Congestion Traffic Relief	2002
Relief Nursing Services.....	2014
Renaissance Entrepreneurship Center	2012
Rockaway Construction	2007
San Mateo County Transit District	2014
San Mateo Credit Union	1985
Serramonte Center.....	1999
Skylawn Memorial Park.....	2014
Sound Pediatrics.....	2007
Titus Tang, DDS, Inc./B59 Dental.....	2013
TS Global Real Estate	2008
Veterans of Foreign Wars	
Post 8750 -Daly City	2014
Westlake Vision Center	1988

BOARD OF DIRECTORS

PRESIDENT / CEO
GEORGETTE SARLES
GEORGETTE'S OF WESTLAKE

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MANNY REBURIANO
ALLSTATE INSURANCE

2ND VICE PRESIDENT
TOM MINSHEW
SUPERINTENDENT OF THE JEFFERSON UNION HIGH SCHOOL DISTRICT

SECRETARY
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BETTER HOMES AND GARDENS REAL ESTATE

IMMEDIATE PAST PRESIDENT
JOHN HUI
COLDWELL BANKER

BOARD OF DIRECTORS

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JONATHAN CANO
COMCAST BUSINESS

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CHILDREN'S EMPOWERMENT, INC.

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MARIANA LANDEROS DE MILLER
HAMPTON INN

DAISY LI
MOONSTAR SEAFOOD BUFFET

ROSS SIT
ACHIEVERS REALTY GROUP

LIZETTE TRAN
SAN MATEO CREDIT UNION

MARIE VILLAROSA
SERRAMONTE CENTER

EX-OFFICIO
Hon. Adrienne J. Tissier
DIRECTOR EMERITUS
HON. ALBERT TEGLIA

CHAMBER STAFF

FELICIA LEONG
SALES DIRECTOR

CECE BARROS
ADMINISTRATIVE ASSISTANT

ALISON WILSON
WEB.COM / PHOTOGRAPHER

MARK YOUR CALENDAR - JOIN US !*

NORTH COUNTY SAN MATEO LEADERSHIP FORUM

PLEASE WATCH FOR UPDATES
 HAMPTON INN
 2700 JUNIPERO SERRA BLVD
 DALY CITY, CA 94015



59TH ANNUAL GOLF TOURNAMENT

NOVEMBER 2ND
 10:00 A.M. - GOLF
 6:00 P.M. - DINNER
 LAKE MERCED GOLF CLUB
 2300 JUNIPERO SERRA BOULEVARD
 DALY CITY, CA 94015



HALLOWEEN SPOOK PARADE AND COSTUME CONTEST

FRIDAY, OCTOBER 30TH
 3:00 P.M. - 5:30 P.M.
 SERRAMONTE SHOPPING CENTER
 DALY CITY, CA 94015



TURKEY BOWLING TOURNAMENT

NOVEMBER 13TH
 CHECK IN 4:30 P.M.
 CLASSIC BOWLING CENTER
 900 KING DRIVE
 DALY CITY, CA 94015



Check out the Daly City /Colma Chamber Website www.dalycity-colmachamber.org for more information, dates plus photographs of past events. * All dates subject to change.



MEMBER-TO-MEMBERS

A benefit of membership in the Daly City/Colma Chamber is being featured in the Member-to-Members Column. The Daly City/Colma Chamber of Commerce encourages business development and networking, provides members with useful information and services to maintain economic vitality and quality of life.



IHop

IHOP, also known as International House of Pancakes, was founded in 1958. Currently IHOP has over 1,550 locations owned and operated by multiple franchises.

IHOP has been known and identified as a breakfast restaurant and famous for their Pancakes, French Toasts, and Omelettes. We provide a wide variety of syrups: Old Fashion, Blueberry, Boysenberry, Strawberry, and last but not least

our Butter Pecan syrup. Though IHOP specializes in breakfast food we also have expanded our menu to include: sandwiches, soups, salad, and dinner serving, pasta, steaks, roast turkey and more.

We offer a wide variety of foods which complements any meal. Our beverage selections include: our famous bottomless coffee, teas, sodas, splash berry drinks, juices, milk and more. We try to make your birthday special by serving a sundae along with a birthday song and also extend a free Rooty Pancake for those who sign up online. On Tuesday after 4:00 p.m. Kids eat Free with one paying adult.

Our Daly City location operates 24 hours for everyone to enjoy. We strive to provide excellent service which consists of over 100 employees. We offer take out food for your convenience for those who live a busy lifestyle and are always on the run. We provide a pleasant environment for any age. Wheelchair accessibility easy parking access. We an abundance of repeat clientele and new customers whom we are thankful for our success.



Come by and see us and experience great food for value!!!! Call us for any your banquet or meeting needs. We look forward to seeing you and hope for your continued patronage.



CHAIRMAN'S CIRCLE

PLATINUM



Georgette's of Westlake

GOLD



Westlake Village Apartments



SILVER



COPPER

Jonathan Cano..... Comcast Business

John Hui..... COLDWELL BANKER

Rebecca Husted..... Better Homes and Garden Real Estate

Manny Reburiano Allstate Insurance

Ross Sit..... Achievers Realty Group



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mvillarosa@equityone.net

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Your Local Environmental Partner

Allied Waste proudly serves the communities of Daly City, Colma and Broadmoor with a dedicated focus on environmental sustainability and stewardship that is reflected in all areas of our local operations.

Working in partnership with our commercial and residential customers, Allied's commitment to reuse, reduce, recycle and renew results in increased diversion, reduces the volume of waste to landfill, lowers greenhouse gas emissions, generates clean energy for local communities, and keeps waste collection rates low.

Meeting the community's environmental needs and delivering the highest level of customer service has been our number one priority since 1953. We look forward to continuing to provide you with the most responsive and responsible waste collection and recycling services in the years to come.

On behalf of our dedicated local employees, thank you for being an Allied customer. At the curb and in your neighborhood, we're proud to be your environmental and community partner.



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Presented by



Fall 2015

14th Annual North San Mateo County Leadership forum

Course Fee \$550

Host Location
Daly City Hampton Inn
2700 Junipero Serra Blvd
Daly City, CA 94015

Host Coordinator
DALY CITY/COLMA
CHAMBER OF COMMERCE
355 Gellert Blvd., Suite 138
Daly City, CA 94015
Phone: (650) 755-3900
Fax: (650) 755-5160
www.dalycity-colmachamber.org
staff@dalycity-colmachamber.org



featured speakers
breakfast
meet-and-greet

WE'VE PARTNERED WITH THE CHAMBER OF COMMERCE AREA LEADERS TO SHARE WITH YOU.

NSMC Leadership participants will have face-to-face meetings with experts on vital issues that affect our communities.

This Leadership Forum is sponsored by the Chamber of Commerce.

- dynamic speakers
- prizes

Visit www.dalycity-colmachamber.org for more information.



59th Annual Daly City / Colma Chamber of Commerce Aloha Golf Tournament

Monday, November 2, 2015 • Lake Merced Golf Club
2300 Junipero Serra Blvd • Daly City 9401

Time: 10:00 Check-In/Light Continental Breakfast
10:30-1:00 pm Lunch Available
11:30 Shotgun Start
Best Ball Scramble

6:30 No Host Cocktails
6:30 Dinner, Door Prizes & More
Lake Merced Golf Club Grand Ballroom

Fee: \$195 per golfer paid by 10/1
\$225 per golfer after 10/1
\$ 75 dinner only

2015 Aloha Golf Sponsorship Details

Place # of sponsorships desired in box below:

Place # Here	King Kamehameha Sponsor – \$2,500 Entry fee for 1 foursome • lunch, dinner for 8 • your company banner displayed on site • tee box sign displayed at a signature hole. Email Logo to staff@dalycity-colmachamber.org for tee box sign • full page advertisement in the event program • company literature distributed to all participants Commerce website • company name announced & special recognition given during dinner presentation.
Place # Here	Mai Tai Cart Sponsor – \$1,700 Entry fee for 1 foursome • lunch, dinner for 4 • your company banner displayed on the drink/snack cart • tee box sign displayed with your company name. Email Logo to staff@dalycity-colmachamber.org for tee box sign • company literature distributed to all participants.
Place # Here	Luuu Sponsor – \$1,300 Entry fee for 2 golfers • lunch, dinner for 4 • your company banner displayed on site • tee box sign displayed with your company name. Email Logo to staff@dalycity-colmachamber.org for tee box sign • company literature distributed to all participants.
Place # Here	Aloha Sponsor – \$600 Entry fee for 1 golfer • lunch, dinner for 2 • tee box sign displayed with your company name. Email Logo to staff@dalycity-colmachamber.org for tee box sign .
Place # Here	Hula Sponsor – \$250 Includes lunch, dinner for 1 • tee box sign displayed with your company name. Email Logo to staff@dalycity-colmachamber.org for tee box sign . NO GOLF.
Place # Here	Rainbow Warrior – \$225 Entry fee for 1 golfer • lunch, dinner for 1.

OPEN TO THE PUBLIC WALK-ONS WELCOME

Thank you for your reply by October 15, 2015

YES! I AM INTERESTED IN BEING A SPONSOR

NAME: _____
COMPANY: _____
PHONE: _____ FAX: _____
E-MAIL: _____

Names of Golfers:
Player 1: _____
Player 2: _____
Player 3: _____
Player 4: _____

Payment Type: CHECK CREDIT CARD Total \$ _____
Exp. Date: _____ Signature: _____ Security Code: _____

Return reservation and payment information to:
Daly City / Colma Chamber of Commerce 355 Gellert Blvd., Suite 138,
Daly City, CA 94015 or fax to (650) 755-5160.

Contributions are tax-deductible. Contact the Chamber of Commerce for tax identification details.

For more information and questions: Visit Daly City / Colma Chamber of Commerce website www.dalycity-colmachamber.org; call (650) 755-3900; fax (650) 650.755.5160; Email staff@dalycity-colmachamber.org.

your sponsorship logo goes here!

The Daly City / Colma Chamber of Commerce presents

ANNUAL HALLOWEEN SPOOK PARADE & COSTUME CONTEST

FRIDAY, OCTOBER 30, 2015
3:00 to 5:30 p.m.

Parade & Costume Contest
for 12 years

Serrano

Fantastic prizes awarded for best costumes

The cast includes Mr. Sharp (the balloon sculptor)

For more information, please call (650) 755-3900 or visit www.dalycity-colmachamber.org

TURKEY BOWLING

presented by
Daly City / Colma Chamber of Commerce

Bring your team
Dressed in Costume
..... Win Great Prizes!!!

Classic Bowling Center
Friday November 13, 2015

**Bowl 3 Strikes
Win A Turkey**

Networking ★ Bowling
Music ★ Be a Raffle Winner

*** Turkeys Available to Win. Must Be Present to Win.
Prizes Subject to Change. Restrictions Apply. Contact the Chamber for Details.

Check-In: 4:30 pm - 5:15 pm Bowling begins at 5:30 pm until 9:00 pm
Location: Classic Bowling Center, 900 King Drive, Daly City, CA. 94015

Georgette's of Westlake Westlake Village Apartments **MOONSTAR** **LUCKY CHANCES** Casino & Fine Dining Classic Bowling Center

More Information: www.dalycity-colmachamber.org • Tel: (650) 755-3900

6172015.1



Daly City / Colma Chamber of Commerce Photo Gallery

BUSINESS TO BUSINESS EXTRAVAGANZA / TASTE OF OUR CITIES APRIL 23RD



7 MILE HOUSE SPORTS BAR & GRILL VIGNETTE APRIL 20TH



NISSAN SERRAMONTE VIGNETTE APRIL 22TH



PENINSULA REFLECTIONS MEMORY CARE VIGNETTE APRIL 21ST



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>> Opportunity, continued from p. 1

has been built by both (1) the recognition it has received from the positive influence it provides through numerous and successful connections and (2) the unique, wide range of information it delivers to its students. Don't miss your chance to acquire this special opportunity. **Please come and join us!**

Attending a Chamber event provides you with a window to understand customers and create, rekindle and solidify valuable contacts. It is critical to build relationships with your customers, and also with your vendors, employees and competitors. Attending a Chamber event, with plenty of business cards, is a powerful opportunity to enjoy good conversation with other attendees who are looking to share their information and to learn about your products and services.

Be involved in your Chamber...

The Chamber is a valuable resource for the entrepreneur, large and small business and local citizens to prosper and benefit. Join the Chamber today. Healthy businesses contribute to a vibrant city. The Chamber is committed to strengthening our community by assisting you in achieving your full business potential.


Your Chamber is an action-oriented organization of businesses and professional leaders working together to promote the commercial and economic growth of Daly City and Colma while fostering civic improvements to **benefit the general welfare of all who live, work, play, and visit here!**

I welcome your ideas and suggestions, as this is a great place, where ideas are shared, visions are realized, and your business and this community thrive.


See you next time, Thank You!

Georgette Sarles
President/CEO

Daly City / Colma Chamber of Commerce



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Account Executive
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295 89th St #208
Daly City, CA 94015
Tel 650.763.8850
Cell 650.438.1158
Fax 650.456.2211
michele.jpanos@farmersagency.com
License#: 0E15286




www.YoungWorldPreschool.org
TEL: 650-994-6599
YW9946599@gmail.com

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“Real Estate is a Noble Field”



Noble Fields School of Real Estate presents mastery based learning for pre-licensing and continuing education; where students learn the required minimums in compliance with the California Bureau of Real Estate, and the Bureau of Real Estate Appraisal.

Our school was established in San Francisco in 1985 by **Ms. Noble Fields**. From its inception, the school has worked diligently to foster professionalism in the field of Real Estate by:

- Encouraging excellence in Real Estate Education and Practice.
- Promoting The California Business and Professions Code; the National Uniform Standards or Professional Appraisal Practice (ISPSP) standards; and emphasizing adherence to regulations of the Commissioner of California State Department of Real Estate & Office of Real Estate Appraisal.
- Establishing educational and qualification criteria for the licensing, certification and re-certification of real estate brokers, agents appraisers.
- Disseminating information from USPAP and Appraiser Qualification Criteria to the Appraisal profession, users of Appraisal services, related industries, and industry groups and the public.
- Sponsoring appropriate activities relating to standards, qualifications and issues of importance required of appraisers and users of appraisal services.

For more information, please contact **Noble Fields School of Real Estate** at **415-608-1388** or **www.noblefields.com**



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dalycity@securitypublicstorage.com

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Why Support Us?

FC Strikers, also known as **Daly City Strikers FC**, is a soccer club based in Daly City. We're affiliated with US Soccer via California Youth Soccer Association (CalNorth). We believe that having fun and developing as a player are inseparable and we promote a spirit of cooperation and competition. We foster the physical and mental development that is necessary to excel at soccer in a healthy, character-building environment that encourages each player to achieve their highest potential.



Established in 2010, FC Strikers has received multiple achievements which includes “2012 CalNorth Boy’s Competitive Coach of the Year for District 1” awarded to our founder, Coach Eric. In 2014/15 Soccer Season, two of our kids were accepted to be part of the CalNorth Olympic Development Program. One of which got called to represent CalNorth in Portland during the 2015 Portland Timbers Friendship Cup.

FC Strikers is managed by dedicated volunteers who tirelessly provide their assistance and time throughout the year. We rely on our corporate and individual contributions as well as membership dues to continue our efforts in training, promoting and strengthening our club. Your support enables us to continually improve the technical level and quality of the soccer programs and services we deliver. Join us in promoting healthy and active lifestyles and the “pursuit of excellence” at all levels from recreational up to the highest levels of professional soccer. You will benefit through an increased community profile, being seen as an active industry leader, and the opportunity to build your brand recognition amongst the FC Strikers members’ extensive network.

Please visit **www.GoStrikers.com**, call **(650) 735-1570** or email **GoStrikersTeam@gmail.com** for more information.

**Eric Misa, CalNorth D1
Recreation Coordinator
FC Strikers President,
Head Coach**

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John Leland LUTCF
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Representative

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Community Outreach

This is our way of giving back to the community we have served for years.

The benefits of Onsite Chair Massage, which has been utilized in the work-place for more than 20 years, has resulted in enormous cost savings, increased productivity, and higher morale. Stress is the number one cause of poor work attendance. Employers pay millions of dollars every year on lost productivity and healthcare costs. Onsite Chair Massage is easy to set up and run, can last any time between 5 - 15 minutes, leaves them feeling refreshed and ready to take on the remainder of their work day, and as it uses no oil, takes place with the employee fully clothed.

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REBECCA Says.....



Regular Real Estate Tips, Tidbits & Resources provided by Rebecca C. Husted, Realtor/Real Estate Consultant with Better Homes and Gardens Real Estate, Daly City . E-mail rebecca@tlcollect.com. Website: www.RebeccaHusted.com 415.706.4722

The Ins and Outs of a Mechanic's Lien

If you're getting ready to build a home or remodel an existing one, you may have heard the phrase "mechanic's lien." But what is it, and how does it work? Below is an easy run-down to help you become acquainted with the term.

Simply put, a mechanic's lien is a 'hold' against your property that provides contractors and suppliers legal recourse to assure payment for services. The liens vary from state to state and allow for a cloud on the title of your property and foreclosure action.

Also, if you paid the contractor, but he failed to pay the subcontractors and laborers – who do not have a contract with you – then the workers may file a mechanic's lien on your home. This could result in a double payment by you for the same job.

How can you avoid this? You can protect yourself from unwarranted liens by selecting your contractor carefully and managing your construction project responsibly. Most construction lenders will specify a payment distribution process that involves the securing of lien waivers. The remodeling contract should address this as well, assuring that the general contractor is responsible for all payments as well as any costs required to remedy lien disputes that may arise.

As a Member of the Top 5 in Real Estate Network®, I have a wealth of real estate and homeownership information that may be of help to you. Feel free to contact me any time to learn more about this important information, and be sure to forward this article on to any friends or family that may be interested as well.



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650.757.0196

Celebrate!

I want to thank everyone at the Daly City/Colma Chamber of Commerce gathering at Daly City, City Hall. I was truly touched by your friendliness, enthusiasm, and questions!



Over the evening, I signed 40+ autographs, and stood for enough pictures to leave "stars before my eyes" the rest of the evening. **Thank you for the outpouring of support.**

That evening, I posed one question to people that came by the table: **"What do you look for in a wine store?"** The answers, much like the clientele that evening, were brilliant!

Most said they didn't really understand wine that well, and looked for: 1) someone to not make them or make them feel stupid; 2) staff who had mastery of the subject of wine or beer; 3) someone knowledgeable to match food to their wants; and 4) good prices.

I HEARTILY agree! It doesn't matter HOW GOOD the wine/beer is. If you don't like it, don't drink it!

What information do you need to give? Tell the "expert": A) What food you're trying to match; B) What wines/beers/drinks you like now; and C) your budget.

That's it! 3 easy answers, and a good "cork dork" or "guzzle geek" should be able to match you with the best product for your event.

If the "expert" gives you a blank stare, or doesn't help you with your concerns... Don't walk, but RUN out of that store. This isn't soda, milk or bottled water!

Every bottle of wine/beer has its own character, its own purpose in life. It's a sommelier's job act as "match-maker" between you, and your event.

Remember, any questions that you would like to ask about wine, spirits, or beer ... Just email me at:

Benbongers@yahoo.com

Cheers!





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2 Great Rates on AAA Insurance

When you're a Member, better insurance doesn't have to cost more. Get superior coverage for you and your property for less than you think.

3 Unlimited Savings

AAA Discounts let you save when you shop, dine, travel and play. Just show your AAA Card and get great deals at our growing number of discount partners across the country.

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- HOME - RENTER - UMBRELLA



Nafees Subedar
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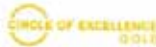
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Life Insurance Agent



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Fax 650.991.4931
Email Cheryl.Atanacio@goAAA.com
California License No. 0175868

TRAVEL



Malou Livelo
Travel Counselor



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Daly City, CA 94015
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